### 2024 Virtual Broker Training

### **Access Health Connecticut**



# Thanks for joining us today!

Please remain muted until we begin our session in just <u>5 minutes!</u>



### Welcome

- Microphone
  - Mute or unmute yourself in clicking on the participants feature or if you are calling in press \*6.
  - If you are having issue with audio, dial in +1 646 558 8656 (Meeting ID: 893 7519 9752)
- Participation
  - We want to hear from you! Please feel free to ask questions in the chat box or directly to us!
  - Please keep your video on- this facilitates communication and helps for better conversation!
- Please rename yourself to your Full Name, City
- For technical assistance you can text Bart 959-282-9459



### Agenda

- Team Introductions
- Policy Changes
- Broker Portal Enhancements & Broker 101

- Small Business & Dental
- OE 11 & 2024 Certification
- Marketing & Outreach Updates



### **Broker Support Team**

Introductions



### Debra Eastman

- Enrollment Manager
  - Manages the Broker & CAC Support Team





### **Broker & CAC Support Supervisors**

### **Team Supervisor**

### **Team Lead**





### **Barton Graham**



### **Glorivee Garcia**

### **Support Representatives**





**Stephany Manzueta** 



### Alexandra Rivera



# 2024 'On-Exchange' Plan Offerings for Individual & Small Group Markets

Plan Management – Plan Year 2024 September 2023



# Participating 'On-Exchange' Carriers



Anthem Blue Cross and Blue Shield



ConnectiCare Benefits, Inc. (CBI)



ConnectiCare Insurance Company, Inc. (CICI)



# **Types of Insurance Plans Offered**

**Health Maintenance Organization (HMO):** You are required to utilize doctors within the specified network and must select a primary care physician (PCP). Referrals a required to see a specialist. Only covers emergency services when out-of-network.

**Point of Service (POS):** You are required to utilize doctors within the specified network and will be required to select a primary care physician (PCP). Referrals may be required to see a specialist. Out-of-network doctors are covered at a higher copay or coinsurance amount.

**Exclusive Provider Organization (EPO):** You are required to utilize doctors within the specified network but generally networks are more expansive than an HMO network. They may or may not require referrals from a primary care physician. Only covers emergency services when out-of-network.

**Preferred Provider Organization (PPO):** This plan offers in and out-of-network coverage. Out-of-network doctors are covered at a higher copay or coinsurance amount. It allows you to see specialists and out-of-network doctors without a referral.

### Individual QHPs

- HMO
- POS
- PPO

Small Group QHPs – PPO

Individual SADPs – PPO



# Plans Offered by Metal Level

#### QHP (Medical) Plans

Metal	Actuarial Value		Individua	Small Group Market				
Level	Avg. Amt Plan Pays	Anthem	CBI	CICI	Total		Anthem	Total
Catastrophic	60%	1	1	0	2		0	0
Bronze	60%	5	3	2	10		2	2
Silver	70%	1	1	1	3		2	2
Gold	80%	4	2	1	7		1	1
Platinum	90%	0	0	0	0		0	0
Total		11	7	4	22		5	5

#### SADP (Dental) Plans

Individual Market						
Anthem	CICI	Total				
4	2	6				

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Plan Year 2023 (ALL PLANS)	Issuer Action for Plan Year 2024		or Plan 4	Plan Year 2024		
Plan Marketing Name	New Plan	Renew Existing Plan	Dis- continue	Plan Marketing Name	Comments	
Catastrophic HMO Pathway Enhanced		Х		Catastrophic HMO Pathway Enhanced		
Bronze HMO BlueCare Prime with Added Dental and Vision Benefits		Х		Bronze HMO Pathway Enhanced with Added Dental and Vision Benefits	Eliminated BlueCare Prime network	
Gold HMO BlueCare Prime with Added Dental and Vision Benefits		Х		Gold HMO Pathway Enhanced with Added Dental and Vision Benefits	Eliminated BlueCare Prime network	
Silver PPO Standard Pathway		Х		Silver PPO Standard Pathway		
Bronze PPO Standard Pathway		Х		Bronze PPO Standard Pathway		
Gold PPO Standard Pathway		Х		Gold PPO Standard Pathway		
Bronze PPO Standard Pathway for HSA		Х		Bronze PPO Standard Pathway for HSA		
Gold PPO Pathway with Added Dental and Vision Benefits		Х		Gold PPO Pathway with Added Dental and Vision Benefits		
Bronze PPO Pathway Enhanced Value PCP		Х		Bronze PPO Pathway	Plan Name Changed	
Bronze HMO Pathway Enhanced Tiered			Х	Bronze HMO Pathway Enhanced with Added Dental and Vision Benefits	Mapped to plan with added Adult Dental and Vision	
Gold HMO Pathway Enhanced Tiered			Х	Gold HMO Pathway Enhanced with Added Dental and Vision Benefits	Mapped to plan with added Adult Dental and Vision	
	Х			Bronze PPO Pathway with Added Dental and Vision Benefits		
	Х			Gold PPO Pathway		

Plan Highlights

- Renewed 9 of their 11 plans. Discontinued 2 and added 2 new plans for 2024.
- Eliminated the "BlueCare Prime" network from two renewing plans.
- Bronze PPO Pathway Enhanced Value PCP plan changed name to Bronze PPO Pathway.
- Discontinued the "Tiered" plans and cross-walked to existing plans with added Adult Dental and Vision.

#### **Benefit Highlights**

- All plans include Pediatric Dental.
- Now offers 4 QHP's with added adult dental and vision coverage. The adult dental coverage provides preventive & diagnostic services only and Adult Vision covers one routine annual exam.

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- Elective Abortion coverage is excluded from all 'Non-Standard' medical plans.
- Out of country coverage covers emergencies only & no national network.

#### ConnectiCare Benefits, Inc. (CBI) – Individual QHP

Plan Year 2023 (ALL PLANS)	Issuer Action for Plan Year 2024		or Plan 4	Plan Year 2024		
Plan Marketing Name	New Plan	Renew Existing Plan	Dis- continue	Plan Marketing Name	Comments	
Choice Gold Standard POS		Х		Choice Gold Standard POS		
Choice Gold Alternative POS		Х		Choice Gold Alternative POS		
Choice Bronze Standard POS		Х		Choice Bronze Standard POS		
Choice Bronze Alternative POS with Dental		Х		Choice Bronze Alternative POS with Dental		
Choice Bronze Standard POS HSA		Х		Choice Bronze Standard POS HSA		
Choice Catastrophic POS with Dental		Х		Choice Catastrophic POS with Dental		
Choice Silver Standard POS		X		Choice Silver Standard POS		
Choice Gold Alternative POS with Dental			Х	Choice Gold Alternative POS		

#### **Plan Highlights**

- CBI renewed 7 of their 8 plans and discontinued 1.
- All plans offer the "Choice" network. The network includes providers primarily in the state of CT but does include some providers in border states of MA and RI.
- The discontinued Choice Gold Alternative POS with Dental plan has been cross-walked to the existing Choice Gold Alternative POS plan.

#### Benefit Highlights

- All plans include Pediatric Dental.
- Elective Abortion coverage is included in all medical plans.
- Offers 2 QHP's with added adult dental and vision coverage. The adult dental coverage provides preventive & diagnostic services only and Adult Vision covers one routine
  annual exam.

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• No out of country coverage & no national network

### **Renewal Activity & Benefit Highlights** ConnectiCare Insurance Company Inc (CICI) – Individual QHP

Plan Year 2023 (ALL PLANS)	Proposed I	ssuer Action <i>(chec</i>	for 2023 pla k one)	n in PY2024	Plan Year 2024		
Plan Marketing Name	New Plan	Renew Existing Plan	Modify Plan	Discontinue Plan / Map To	Plan Marketing Name	Comments	
FlexPOS Platinum Alternative				Х		Discontinue, No plan mapping	
FlexPOS Gold Standard				Х	Value Gold Standard POS	New network for 2024	
Compass EPO Gold Alternative				Х		Discontinue, No plan mapping	
FlexPOS Bronze Standard				Х	Value Bronze Standard POS	New network for 2024	
FlexPOS Bronze Standard HSA				Х	Value Bronze Standard POS HSA	New network for 2024	
FlexPOS Silver Standard				Х	Choice Silver Standard POS	Standard Plan, moving to CBI Standard Silver plan	
	х				Value Silver Standard	New network for 2024	

#### **Plan Highlights**

- CICI discontinued all 6 of their current plans and created 4 new plans for 2024.
- New plans use the "Value" network, rather than the "Flex" network used for prior CICI plans. The Value network includes providers in CT only.
- The Bronze and Gold Flex plans will be cross-walked to the new Value plans offered by CICI. The Silver Flex plan will be cross-walked to the existing CBI Choice Silver Standard POS plan.
- CICI no longer offers a platinum plan.

- All plans include Pediatric Dental.
- Elective Abortion coverage is included in all medical plans.
- Offers no QHP's with added adult dental coverage. All plans offer one routine adult vision exam per year.
- No out of country coverage & no national network



#### **Anthem – Individual SADP**

Plan Year 2023 (ALL PLANS)	Issuer Action for Plan Year 2024			Plan Year 2024			
Plan Marketing Name	New Plan	Renew Existing Plan	Dis- continue	Plan Marketing Name	Comments		
Anthem Dental Family Value		Х		Anthem Dental Family Value			
Anthem Dental Family		Х		Anthem Dental Family			
Anthem Dental Family Enhanced		Х		Anthem Dental Family Enhanced			
Anthem Dental Family Preventive		Х		Anthem Dental Family Preventive			

#### Plan Highlights

• Anthem renewed all 4 of their 2023 plans.

- All plans include Pediatric Dental.
- Plans exclude Orthodontia for adults.



#### **CICI – Individual SADP**

Plan Year 2023 (ALL PLANS)	Issuer Action for Plan Year 2024		) for Plan )24	Plan Year 2024			
Plan Marketing Name	New Plan	w Existing Plan		Plan Marketing Name	Comments		
ConnectiCare Standard Dental Plan		Х		ConnectiCare Standard Dental Plan			
ConnectiCare Basic Dental Plan		Х		ConnectiCare Basic Dental Plan			

**Plan Highlights** 

• CICI renewed both 2023 plans.

- All plans include Pediatric Dental.
- Plans exclude Orthodontia for adults.



#### Anthem – Small Group QHP

Plan Year 2023 (ALL PLANS)	Issuer Action for Plan Year 2024		or Plan 4	Plan Year 2024		
Plan Marketing Name	New Plan	Renew Existing Plan	Dis- continue	Plan Marketing Name	Comments	
Gold Pathway CT PPO		Х		Gold Pathway CT PPO		
Silver Pathway CT PPO		Х		Silver Pathway CT PPO		
Silver Pathway CT PPO w HSA		Х		Silver Pathway CT PPO w HSA		
Bronze Pathway CT PPO w HSA		Х		Bronze Pathway CT PPO w HSA		
Bronze Pathway CT PPO		Х		Bronze Pathway CT PPO		

#### **Plan Highlights**

• Renewed all 5 existing QHPs.

- All plans include Pediatric Dental.
- Elective Abortion coverage is included in all medical plans.
- Includes out of country coverage and a national network



### Renewal Activity & Benefit Highlights Small Group SADP

#### **Plan Highlights**

- Anthem has discontinued all SADP offerings in Small Group effective 1/1/24.
- Consumers may purchase an Individual SADP which has the same level of benefit (and same marketing name) as the Small Group plans. Additionally, there are more options for the consumer to select from on the Individual market.



# **5 Essential Takeaways**

- AHCT Consumer tools
- Standard vs. non-standard plans
- Pediatric Dental and Vision
- Adult Dental and Vision
- Preventive services



# **2024 Dental Plans**

#### **High Level SADP differences**

		Ad	ult		Pediatric			
Plan Marketing Name	Routine Dental Services	Basic Services	Major Services	Ortho	Routine Dental Services	Basic Services	Major Services	Ortho
Anthem Dental Family Preventive	Yes	No	No	No	Yes	Yes	Yes	Yes
Anthem Dental Family Value	Yes	Yes	No	No	Yes	Yes	Yes	Yes
Anthem Dental Family	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes
Anthem Dental Family Enhanced	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes
ConnectiCare Basic Dental Plan	Yes	No	No	No	Yes	Yes	Yes	Yes
ConnectiCare Standard Dental Plan	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes

Yellow highlight = Standard Plan



### Resources



# **Plan and Rate Resources**

<u>https://portal.ct.gov/cid/Consumer-Resource-Library/Insurance-Rate-Filing/Health-Insurance-Rate-Filings-and-Decisions?language=en\_US</u>

This public website may be used to evaluate carrier filings submitted to the CID. Within the submission, proposed benefits and rate information for medical plans can be found within the following:

- Initial Filing (Proposed benefits and rates (pre-CID approval))
- Final Filing (Approved benefits and rates (CID approved)) typically available early to mid-September

URL to AHCT Standard Plan documents:

https://agency.accesshealthct.com/healthplaninformation



# **Status of Carrier Plan Documents**

CBI Individual Medical Plan Docs NOT AVAILABLE YET Anthem Individual Medical Plan Docs **NOT AVAILABLE YET**  CICI Individual Medical Plan Docs NOT AVAILABLE YET

CICI Individual Dental Plan Docs **NOT AVAILABLE YET** 

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Anthem Ind De	nt	а	l Plan Docs.zip

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Anthem Small Gro	up Medical – NOT AVAILABLE YET

Plan Marketing Name	URL				
Gold Pathway CT PPO	https://eoc.anthem.com/eocdps/9UB1SMG01012024				
Silver Pathway CT PPO	https://eoc.anthem.com/eocdps/9UDJSMG01012024				
Silver Pathway CT PPO w HSA	https://eoc.anthem.com/eocdps/9UAVSMG01012024				
Bronze Pathway CT PPO w HSA	https://eoc.anthem.com/eocdps/9UALSMG01012024				
Bronze Pathway CT PPO	https://eoc.anthem.com/eocdps/9UB4SMG01012024				



### Rate Impact Anthem – Individual QHP

#### Exhibit A - Non-Grandfathered Rate Changes

Anthem Health Plans, Inc. Individual

Rates Effective January 1, 2024

HIOS Blan Name	2024 NIOS Plan ID	On/Off	Matal Laval	Network Name	Area(s) Offered	Plan Category	Plan Specific Rate Change (excluding
Contenting that the Dethermon Schemend	2024 HIOS Plain ID	Excitatinge	Wetal Level	Network Name	Area(s) Onered	Fian Category	aging)
Catastrophic HMO Pathway Enhanced	86545CT1230005	On	Catastrophic	Pathway Enhanced	All	Renewing	0.4%
Bronze HMO Pathway Enhanced with Added Dental and Vision Benefits	86545CT1230025	On	Bronze	Pathway Enhanced	All	Renewing	11.1%
Gold HMO Pathway Enhanced with Added Dental and Vision Benefits	86545CT1230027	On	Gold	Pathway Enhanced	All	Renewing	9.6%
Anthem HMO Catastrophic Pathway Enhanced 9450/0%	86545CT1310033	Off	Catastrophic	Pathway Enhanced	All	Renewing	6.2%
Anthem Bronze HMO Pathway Enhanced 6200/12400/40% for HSA	86545CT1310019	Off	Bronze	Pathway Enhanced	All	Renewing	11.3%
Anthem Bronze HMO Pathway Enhanced 8500/50%	86545CT1310055	Off	Bronze	Pathway Enhanced	All	Renewing	5.4%
Anthem Silver HMO Pathway Enhanced 5100/30%	86545CT1310056	Off	Silver	Pathway Enhanced	All	Renewing	10.0%
Anthem Gold HMO Pathway Enhanced 2000/20%	86545CT1310060	Off	Gold	Pathway Enhanced	All	Renewing	11.2%
Bronze PPO Standard Pathway	86545CT1330002	On	Bronze	Pathway	All	Renewing	7.0%
Bronze PPO Standard Pathway for HSA	86545CT1330009	On	Bronze	Pathway	All	Renewing	4.6%
Bronze PPO Pathway	86545CT1330021	On	Bronze	Pathway	All	Renewing	9.2%
Bronze PPO Pathway with Added Dental and Vision Benefits	86545CT1330023	On	Bronze	Pathway	All	New	0.0%
Silver PPO Standard Pathway	86545CT1330001	On	Silver	Pathway	All	Renewing	1.1%
Gold PPO Standard Pathway	86545CT1330003	On	Gold	Pathway	All	Renewing	7.7%
Gold PPO Pathway with Added Dental and Vision Benefits	86545CT1330020	On	Gold	Pathway	All	Renewing	8.4%
Gold PPO Pathway	86545CT1330024	On	Gold	Pathway	All	New	0.0%

#### NOTES:

{1} Plan level increases in rates do not include demographic changes in the population.

{2} Plan level rate increases were developed in accordance to URR Instructions. For 'New' 2024 plans, non-zero rate increases were calculated based off 2023 terminated plans mapped to them.



### Rate Impact CBI – Individual QHP

	2023	2024	Renewal Rate
Product Name	Premium Rate	Premium Rate	Change
Choice Gold Standard POS	\$630.11	\$698.53	10.9%
Choice Gold Alternative POS	\$561.53	\$634.60	13.0%
Choice Silver Standard POS	\$461.49	\$514.17	11.4%
Choice Bronze Standard POS	\$423.46	\$462.69	9.3%
Choice Bronze Alternative POS with Dental	\$415.92	\$448.78	7.9%
Choice Bronze Standard POS HSA	\$410.05	\$446.88	9.0%
Choice Catastrophic POS with Dental	\$215.95	\$243.20	12.6%



# Rate Impact

	2023	2024	Renewal Rate	
Product Name	Premium Rate*	Premium Rate	Change	
Choice SOLO POS Coins. \$4,000 ded.	\$504.05	\$581.54	15.4%	
Choice SOLO POS HSA Coins. \$3,500 ded.	\$518.88	\$602.34	16.1%	
Choice SOLO POS Copay/Coins. \$5,500 30% ded.	\$519.40	\$599.53	15.4%	
Choice SOLO POS Copay/Coins. \$6,000 ded.	\$531.59	\$613.32	15.4%	
Value Gold Standard POS	\$599.69	\$719.45	20.0%	On Evebange
Value Silver Standard POS	\$483.86	\$540.29	11.7%	On Exchange
Value Bronze Standard POS	\$454.83	\$493.50	8.5%	Plans
Value Bronze Standard POS HSA	\$440.43	\$476.65	8.2%	

\*Several plans received new HIOS IDs for 2024 due to a change in network. For these plans, the 2023 Premium Rate reflected is for a plan with the same benefits (not necessarily the same HIOS ID).



### Rate Impact Anthem – Individual SADP

#### Requested Rate Changes

Product – Benefit	2023 Premium	2024 Premium	Percentage Change
Anthem Dental Family – Pediatric Benefit	\$28.87	\$28.87	0.0%
Anthem Dental Family – Adult Benefit	\$38.76	\$38.76	0.0%
Anthem Dental Family Enhanced - Pediatric Benefit	\$32.73	\$32.73	0.0%
Anthem Dental Family Enhanced – Adult Benefit	\$62.34	\$62.34	0.0%
Anthem Dental Family Value- Pediatric Benefit	\$28.87	\$28.87	0.0%
Anthem Dental Family Value- Adult Benefit	\$25.97	\$25.97	0.0%
Anthem Dental Family Preventive- Pediatric Benefit	\$28.87	\$28.87	0.0%
Anthem Dental Family Preventive- Adult Benefit	\$20.62	\$20.62	0.0%

2024 requested rates effective 1/1/2024



### Rate Impact CICI – Individual SADP

		2023		2024		
		Premium		Premium	Percentage	
Plan		PMPM	РМРМ		Change	
ConnectiCare Standard Dental Plan	\$	66.09	\$	69.31	4.9%	
ConnectiCare Basic Dental Plan	\$	22.26	\$	24.17	8.6%	



### Rate Impact Anthem - Small Group QHP

#### Exhibit A - Non-Grandfathered Rate Changes

Anthem Health Plans, Inc. Small Group

Rates Effective January 1, 2024

		On/Off					Plan Specific Rate Change (excluding
HIOS Plan Name	2024 HIOS Plan ID	Exchange	Metal Level	Network Name	Area(s) Offered	Plan Category	aging) (1),(2)
Bronze Pathway CT PPO w/HSA	86545CT1260015	On	Bronze	Pathway CT PPO	All	Renewing	7.6%
Bronze Pathway CT PPO	86545CT1260016	On	Bronze	Pathway CT PPO	All	Renewing	3.7%
Silver Pathway CT PPO	86545CT1260013	On	Silver	Pathway CT PPO	All	Renewing	11.7%
Silver Pathway CT PPO w/HSA	86545CT1260014	On	Silver	Pathway CT PPO	All	Renewing	0.0%
Gold Pathway CT PPO	86545CT1260012	On	Gold	Pathway CT PPO	All	Renewing	6.4%
Anthem Bronze Pathway CT PPO 8000/0%/8000 w/HSA	86545CT1300071	Off	Bronze	Pathway CT PPO	All	Renewing	7.8%
Anthem Silver Pathway CT PPO 5000/25%/9000	86545CT1300077	Off	Silver	Pathway CT PPO	All	Renewing	11.0%
Anthem Silver Pathway CT PPO 4000/25%/9000 Value	86545CT1300078	Off	Silver	Pathway CT PPO	All	Renewing	11.6%
Anthem Silver Pathway CT PPO 3200/20%/7000 w/HSA	86545CT1300081	Off	Silver	Pathway CT PPO	All	Renewing	3.0%
Anthem Silver Pathway CT PPO 4000/20%/7000 w/HSA	86545CT1300097	Off	Silver	Pathway CT PPO	All	Renewing	2.4%
Anthem Silver Pathway CT PPO 5000/20%/7000 w/HSA	86545CT1300109	Off	Silver	Pathway CT PPO	All	New	0.0%
Anthem Gold Pathway CT PPO 2000/0%/5000	86545CT1300069	Off	Gold	Pathway CT PPO	All	Renewing	5.8%
Anthem Gold Pathway CT PPO 2000/20%/5000 Value	86545CT1300076	Off	Gold	Pathway CT PPO	All	Renewing	6.4%
Anthem Gold Pathway CT PPO 3000/0%/6000	86545CT1300099	Off	Gold	Pathway CT PPO	All	Renewing	6.0%
Anthem Gold Pathway CT PPO 4000/20%/5500	86545CT1300107	Off	Gold	Pathway CT PPO	All	Renewing	0.1%
Anthem Gold Pathway CT PPO 25/7500	86545CT1300108	Off	Gold	Pathway CT PPO	All	Renewing	2.9%
Anthem Gold Pathway CT PPO 2000NE/20%/5000 w/HSA	86545CT1300110	Off	Gold	Pathway CT PPO	All	New	0.0%
Anthem Platinum Pathway CT PPO 20/2500	86545CT1300072	Off	Platinum	Pathway CT PPO	All	Renewing	1.5%

#### NOTES:

{1} Plan level increases in rates do not include demographic changes in the population.

{2} Plan level rate increases were developed in accordance to URR Instructions. For 'New' 2024 plans, non-zero rate increases were calculated based off 2023 terminated plans mapped to them.

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(Learning Management System)



### **Training Topics**

- LMS Certification
- High Level Steps Towards Certification
- Questions About Certification?
- Reminders
- Carrier Information
- Certification Instructions
- Questions?





### **LMS Certification**

Annual Broker Certification will be available online for Open Enrollment 2024. Open Enrollment begins November 1. End date of January 15, 2024, has been confirmed

Please note that you must certify with AHCT in the fall of 2023 for Open Enrollment, in order to write business for 2024 qualified health plans.

As requested by many Brokers, there are two curriculum paths:

- Brokers who are certifying for the 4<sup>th</sup> consecutive year or more will receive a condensed curriculum
- Brokers who are certifying for the 3<sup>rd</sup> year or less and Broker Academy participants will receive the full broker curriculum





# **High Level Steps Towards Certification**

- 1. Broker agreements are available in the Noverant Learning Management System (LMS).
- 2. You might have received a "Welcome" email from the AHCT Noverant LMS, which will allow you to access the LMS. The email would be from <u>ahct@noverant.com</u>.
- 3. Use the link in the email and log into the LMS using your username and password.
- 4. Make sure your profile information is current.
- 5. Instructions are in this presentation and can also be found when you first log into the LMS.
- 6. Read and sign your broker agreement electronically, using your username and password. Once you have signed your agreement and it has been approved, your certification training will be made available.
- You will then receive a second email from <u>ahct@noverant.com</u> to access your online training. You will generally receive the second email from the LMS within a few business days.
- 8. We encourage you to complete your certificate training before the start of open enrollment on November 1. The last day to access AHCT certification is November 10, 2023.
- 9. You must pass the assessment with 80% or better to certify with AHCT. You will be allowed one retake.





### **Questions About Certification?**

If you have questions specific to the annual certification online trainings or your login for the LMS, please email the Learning Center at LearningCenter.AHCT@ct.gov.



### Reminders

- Auto renewals will run late November for both medical and dental. Similar logic is used for medical and dental to determine if an auto renewal can be performed.
- Consumers are allowed to change the plan they selected during the Open Enrollment time frame. They can also add qualifying relatives/household members to the QHP during Open Enrollment.
- Even though Open Enrollment ends in January, applications completed (consumer is enrolled) thru December 15 will receive an effective date of January 1, 2024, and applications completed from December 16 thru January 15 will receive an effective date of February 1, 2024.

If a consumer has a QLE, such as a loss of MEC, the consumer might be eligible for an earlier coverage effective date. For example, Mr. Shoe calls during the month of November to report he is losing his employer sponsored insurance as of November 30. If Mr. Shoe sends in acceptable documents to support the loss of MEC within 30 days, his effective date will be December 1.


# Reminders, continued

- Verifications are back (verifications were on hold during the pandemic). Consumers can upload their documents or mail copies of their documents plus the bar code page of the notice to our P.O. Box address.
   Consumers have 90 days to provide proof, but they should be encouraged to complete this asap to prevent loss of APTC or coverage. Your certification training will provide you with a list of acceptable document types.
- SEP Verifications are different from income, identity, or citizenship verifications. SEP verifications require documents within 30 days and are proof of a qualifying life event. Without proof, enrollment information is not transmitted to the carrier. Documents can be mailed or uploaded. Your certification training will provide you with a list of acceptable document types.

Access Health CT PO Box #670 Manchester, CT 06045-0670



## **Carrier Information**

Healt	n and Dental Excha	nge Policies
Anthem	Call: 1-855-738-6644	Visit: Anthem.com
ConnectiCare Benefits, Inc. & ConnectiCare Insurance Company, Inc.	Call: 1-800-723-2986 for help renewing or shopping for a plan Call: 1-800-251-7722 for member services	Visit: ConnectiCare.com Also, in person at a ConnectiCare center. For locations and hours go to VisitConnectiCare.com

Member Services phone number for Anthem dental plans is (866) 956-8604. Member Services phone number for ConnectiCare dental plans is 855-999-2329 There are no dental plans for ConnectiCare Benefits, Inc.

## Access Health CT 2024 Certification Instructions

How to use the Learning Management System to:



- 1. Update Profile
- 2. Review Agreement and Sign Off
- 3. Complete eLearning
- 4. Complete Assessment

A sneak preview of the instructions that you will find on your LMS Home Page



## **LMS Overview**

The 2024 Certification requires that you complete your training using the Access Health CT Learning Management System (LMS). At this point in the certification process:

- You should have received a Welcome Email with your login information (username and temporary password) for the LMS.
- The Welcome Email will have arrived from this address: <u>ahct@noverant.com</u>. If you don't find it in your regular email, look for it in your Junk or Spam folders. If you still can't find it, send an email to: <u>LearningCenter.AHCT@ct.gov</u>
- You can log into the LMS Home Page, (Username and Password are the same that you used to log on) where
  you will find:
  - Agreement (contract between you and AHCT, you will need to sign this electronically using your LMS Username and Password)
  - ✓ A copy of these instructions
- You will only have access to the Training after you have completed the agreement and the AHCT Broker/CAC Support Team has checked and verified your credentials.

To be certified, you must complete all of the Training and pass the Assessment with a score of 80% or higher.





# LMS Login

- 1. To Login to the LMS enter:
  - **Username** (which is your email address)
  - **Password** (from the email you received)
  - Click Login
- 2. Use the **Forgot Password?** link to receive a new password, if:
  - You forgot your password,
  - Your password has expired, or
  - You never received a temporary password.
- 3. You will be prompted to create a new password and login with the new password.



**Note:** Click the link to review the **Privacy/Terms of Use** policies If you run into an issue or need assistance with logging into the system, click **Help** 

access healt

## How to Access Your User Profile

There are two ways to access your Profile.

- There is a link at the bottom of the LMS home page or
- At the top right-hand corner there is a drop down below your name.

			🔺 Mickey -
	Is your profile complete and up to date?		<ul><li>✿ Home</li><li>♣ My Profile</li></ul>
© 2004-2023 Noverant, Inc.	Privacy   Terms of Use   Help	Powered by Noverant Online v23.7	<ul> <li>Support</li> <li>Log Off</li> </ul>



## How to Update Your User Profile

Make sure your User Profile is current and updated.

<u>CACs</u> must make sure the **Company/Agency** is correct and include a **Manager or Supervisor**, if applicable.

**Brokers** must complete **all** of the following fields to receive certification training:

- National Producer No. (NPN)
- NPN Expire Date (MM/DD/YYYY)
- Symantec ID (If you had one previously)
- Answer Yes/No if you have current Carrier Appointments
- Answer Yes/No in the appropriate fields to indicate which Plan you will be selling:

Individual Business, Small Business and/or Dental (complete all that apply)

If your email address changes, please change it *prior* to when recertification starts. This is important as the Welcome email and Instructions are sent to the current email address we have on record.





#### How to Update Your User Profile, continued

Company/Agency	В	usiness email		Work Phor	ne
Access HealthCT					
Connecticare-CBI/CICI Appointment (Y/N	i) N	lational Producer No.		NPN# Expi	ire Date
Anthem Appointment			Symantec ID		
Street			Street 2		
City	State/Province		Zip/Postal Code		Country
Hartford	СТ		06103		USA
Dental (Y/N)	A	nthem Appointment (Y/	'N)	Small Busin	ness (Y/N)
Individual Business (Y/N)	(	lanager or Supervisor			
		Supervisor			
Submit					

1. Verify that all the information is current. Your email address must be your current business or work email address. 2. Once your Profile is updated, click the Submit button. 3. Then confirm by clicking the **OK** button. 4. You will be automatically brought back to the

home page.





## **Accessing Your Home Page**

You can access your **Home** page from anywhere in the LMS by clicking the tab on the left-hand side of



## How to Sign the Agreement

#### To complete your Agreement:

- 1. Click **Open** next to the **2024 Agreement.**
- 2. The **2024 Agreement** will open in a new window or get downloaded to the lower left corner of your computer.
- Read and close the agreement. You will be brought to the Electronic Signature Required page. Type in your Username (email address) and Password. Click Submit.
- 4. Click **Submit** if already populated.





#### Depending on your role, you will see the document specific to your role.



# What's Next?

After signing the agreement, your profile information is verified. Once verified, you will receive another Welcome Email and your training and assessment is added to your account for you to complete.

Brokers who have signed the 2024 Agreement but have <u>not met all the requirements will not have access</u> to the training and the assessment. You will be contacted if any information is missing.

Check and update your profile information:

- Valid National Producer Number
- Expiration date
- > Appointments with <u>all</u> carriers



#### **IMPORTANT!**

Note: After the agreement sign off is completed, please continue with this PowerPoint presentation to learn more about how to finish your AHCT certification.



# How to Complete Your Training

Back at the home page, you will see the Required Training that has been assigned to you.

Your training will be a list of items called a curriculum, that can include:

- Documents
- E-Learnings
- Assessments



Begin with the item that has the earliest due date.



## How to Complete Your Training, continued

Not Started

Sep 26, 2021

1. Click the **Details** or **View** button to bring you to the Curriculum Details page.

Curriculum	Details					🕑 View	Broker Certification Curriculum 2024	<mark> </mark>
	Name	New Broker Curriculum 2021					Broker Certification Assessment 2024	A Car 12 2022
	Description	Curriculum aimed at independent brokers where	ho are new to AHCT.			💽 Details		A Sep 12, 2025
	More Information						Ø Assessment	Not Started
	Status	Not Started						
	Total Credits	0.0						
Sub-Assign	iments			Actions -	2.	Scroll	down to the Sub-Assign	nments listing.
Туре	Name		Status	Due Date	3.	Your ti	raining items will be listed	d in the order that
E- Learning	A1 Introduction to the Affordable Ca	are Act 2021	Not Started	Sep 26, 2021		they s	hould be completed.	
E- Learning	A2 Call Center 2021		Not Started	Sep 26, 2021	4.	Click c	on the blue link for the firs	st E-Learning item
E- Learning	C Introduction to Eligibility 2021		Not Started	Sep 26, 2021				
Q E-	D Introduction to Modified Adjusted	Gross Income 2021	Not Started	Sep 26, 2021				

✓ Required Training – 3



Sort by: Due Date (asc) ¥

Learning

Learning

E Citizenship and Immigration 2021

## How to Complete Your Training, continued

- 5. On the **E-Learning Details** page, click **Open** or **Launch** to launch the module. Note that the learning module will open in a separate window. You may need to enable pop-ups on your browser in order to open the module.
- 6. Click **Start** to begin the training item.
- 7. You will find Navigation instructions on the second page of every module.

Escalations, Urgent Medical Issues and Privacy Incidents 2024



E-Learning Details		
aunch		
Name	Description	Status
Escalations Urgent Medical Issues and Privacy Incidents 2024		Not Started
Available Credits		
0.0		

**Note**: If you have any difficulty and need assistance, please send an email to the AHCT Training Department at: <u>learningcenter.ahct@ct.gov</u> or click the help button.



# LMS Tips and Reminders

- <u>Do not select the X on the browser window</u> at any point during the Training modules!
- To exit properly, click on **Click Here to Exit/Save and Close**, in the upper right-hand corner of the module screen.
- If you need to exit the module early, the LMS will remember where you left off. The status column will show "In Progress". When you return to the module, you will continue from the last completed page.
- Knowledge Checks are only practice questions, your answers are not recorded.
- <u>Return to Home to continue and follow previous instructions.</u> Make sure to complete all the sub-assignments located under each curriculum heading.
- Open the sub-assignments (modules) that have the status of Not Started.
  - **Prerequisite Not Met** indicates that another module needs to be completed.
  - Complete means it is done!



Sub-Assign	iments		Actions •
Туре	Name	Status	Due Date
E- Learning	R2 Voter Registration 2021	Not Started	Sep 12, 2021
E- Learning	S Introduction to Medicare 2021	Not Started	Sep 12, 2021
E- Learning	B Introduction to Health Insurance 2021	In Progress	Sep 12, 2021
E- Learning	A1 Introduction to the Affordable Care Act 2021	Complete	
E- Learning	A2 Call Center 2021	Complete	
🖵 E- Learning	C Introduction to Eligibility 2021	Complete	



# If you should see this message...

You might see this warning message if your browser is blocking pop-ups from this site.

- ✓ Check to see if the module opened in a new window. If so, continue training in new window.
- ✓ Check that your browser is not blocking pop-ups from this site. If so, change settings to allow pop-ups.
- ✓ You may need to refresh the page to open the module.



access heal

Some modules contain audio, so after clicking Launch, you may see a screen that looks like this. Click *Play (arrow icon)* to begin the module.





## How to Complete Your Assessment

You can begin your **Assessment** after you have completed all the required training.

- 1. Click **Details** to go into the assessment.
- 2. From the Assessment Details page, select **Begin Graded Assessment**.

Assessment Details	
😭 Begin Graded Assessment	on PDF
Name	Assessment Test
Description	Assessment designed to test reporting.
More Information	
Status	Not Started



Do <u>**not</u> click the button, Generate Question PDF!**</u>

All of the training items in the Curriculum must be completed to meet the certification requirements.



## How to Complete Your Assessment

- 3. Read each question carefully.
- 4. Answer each question by clicking on the button next to the answer you choose.
- 5. Click **Save and Continue** to go to the next question.
- 6. Click **Save and Exit** when:
  - You need to stop and continue at a different time, or
  - You have answered all the questions, and you are finished.

Question 2 of 50	Answers (2 Choices)
<b>Pool: Intro to Eligibility</b> A married couple can receive tax credits whether or not they file a joint tax return. True or False?	() a) True
	O b) False
First Unanswered - Previous Save and Con	tinue → Save and Exit



## Why did I receive a prerequisite message?

It means you have not completed all the Required Training and you cannot start the Assessment. Some training items have Prerequisites attached and must be completed prior to moving on to the next item. You cannot start the Assessment without completing the Prerequisites. You have not completed the entire curriculum if you have not completed **all** the training items.

- 1. Go back to the Home Page to start the curriculum.
- 2. Click Details or View to take you to the Curriculum Details and Sub-Assignment Page.
- 3. Look at the <u>incomplete training items</u> that show a status of <u>Not Started or In Progress</u>.
- 4. Complete those items.
- 5. Make sure each sub-assignment reads Complete.



#### **Resume Assessment or Review Questions**

If you need to return to finish the assessment, click **Resume Graded Assessment** and choose where to restart. It could be back to the **Beginning** or the **First Incomplete**.

Assessment Details	You have already started this assessment. Would you like to jump to the beginning of the assessment or to the first incomplete question?
Resume Graded Assessment	Your existing answers will not be lost!
	Beginning First Incomplete

When you have answered all the questions you can **Save and Exit** or **Review Questions.** If you want to review your answers you <u>must do so before you click</u> **Save and Exit.** 

Click **Save and Exit** if you have completed all the questions in your assessment! Now let's get your grade.



#### How to Obtain Your Assessment Grade

- 1. Select **Grade** to see your overall score. In this example, the learner got a 100%.
- Select **Review** to see the answers you provided during the assessment. You will only be able to do this step **IF** you passed or received the final grade.



1. What does Fred do? [1.0 / 1.0 point ]		3. What is Fred's birthday? [0.0 / 1.0 point ]	
( a)	O b)	(s ()	⊙ b)
Fat	Sleep	December 1	December 2
0 a	⊙ d)	0 a	() dj
Play	All of the above	December 3	December 7



## **Accessing Your Transcript**

Click on the **My Records** button on the Home page, to view your **Transcript**. Your **Transcript** shows the status of all the required training.



25 0 reco	rds per page			Fi	lter	
1 I Type	Name	Revision	Status	Due 1 I Date	Completion 1	
Assessment	1095 Durational Certification Assessment		Complete	Jan 10, 2020	Jan 6, 2020 2:19 PM EST	
Assessment	Call Center Test Only for Certification 2020		Complete	Aug 31, 2019	Feb 5, 2020 6:59 PM EST	¢]
Assessment	Call Center Test Only for Certification 2021		Complete	Jul 11, 2020	Jul 9, 2020 12:26 PM EDT	ഉ
Assessment	Call Center Test Only for Certification 2021		Complete	Aug 7, 2020	Aug 3, 2020 9:54 AM EDT	¢]
Assessment	Dental Knowledge Check		Complete	Apr 10, 2020	Apr 6, 2020 2:00 PM EDT	
Assessment	Dental Knowledge Check		Complete	Apr 16, 2020	Mar 31, 2020 2:26 PM EDT	
Assessment	Interim CAC Training Assessment		Complete	Sep 5, 2019	Jul 22, 2019 11:43 AM EDT	



# LMS Log Off

To Log Off the LMS:

- 1. Click on the dropdown button on your Username located at the top right-hand corner of the screen.
- 2. Scroll down and select Log Off.
- 3. Click **OK**, when the system asks, "Are You Sure?"





## Watch Out for Several LMS Issues

- Issues with Document Downloads
- Unsupported Browser Internet Explorer
- Course Completion Issue Gray Screen
- Audio and volume speed may vary depending on your computer system





## **Issues with Document Downloads**

If you get the McAfee error message (example shown on the right), follow the instructions below for how to fix this issue.

- 1. First, try using a different browser (e.g., If you use Chrome, try Firefox, or Safari)
- 2. If that doesn't work, you need to open an incognito/ private window in the browser you are using.
- 3. To get the private window, follow these keystrokes:
  - Google Chrome: Hit [ctrl] + [shift]+ [n] on your keyboard to open a "New Incognito Window".
  - Mozilla Firefox: Hit [ctrl] + [shift] + [p] on your keyboard to open a "New Private Window".
  - Safari: Hit [command] + [shift] + [n] + or [option] + [shift] + [n] on your keyboard to open "New Incognito Window"





#### **Supported Browsers**

To navigate the training successfully, we recommend you use the following browsers:





#### **Course Completion Issue – Gray Screen**

On the last page, click on

Click Here to Exit/Save and Close.

Click Here to Exit /Save and Close
<back 49="" 49<="" of="" page="" td=""></back>
· · · · · · · · · · · · · · · · · · ·

#### **Course Completion Issue – Gray Screen continued**

You may be taken to a blank screen that looks like this after clicking on "Click Here to Exit/Save and Close".



At this point, you can close the browser tab containing the gray screen by clicking on the "X". (Close the tab named Noverant – Launch E-Learning X)





#### **Course Completion Issue – Gray Screen continued**

The gray screen will close, and you'll next see the E-Learning Details page.



The page will be updating the status of your progress, so don't close it until the status shows complete.



#### **Course Completion Issue – Gray Screen continued**

After updating your progress, the LMS brings you back to the E-Learning Details page for the module you just completed.

Make note of the change in the Status to "Completed".

Click on the "Home" button (the top left corner of the screen) to return to your account home page.

CT HIX AHCT Learning Cent	er	access health CT
E-Learning Details		<b> </b> ■ Audit
Name Voter Registration 2023	Description	Status Complete
Credits 0.0		
Pass/Fail	Completion Status	Tracked Time
Unknown	Completed	4 minutes 28 seconds





# Thank you for attending today's virtual training!

## **Any Questions?**





## **Policy Refreshers**



# **Medicare Populations**

- The highest percentage of AHCT's QHP enrollment is made up of adults age 55-64
- Things to note about QHP enrollment and Medicare coverage:
  - 1. AHCT will not automatically terminate QHP when someone becomes eligible for Medicare
  - 2. Once Medicare eligible, no longer eligible for APTCs
  - Exchange qualified health plans are not Medicare supplements. Medicare eligible clients may be better served by Medicare supplement plans.



## **COBRA Reminders**

- Employees who are losing coverage through their employer are usually offered COBRA coverage
- Access Health CT is an option for these employees (SEP)
- AHCT Training Dept. offers presentations to organizations as an option to learn more about what's offered through AHCT

#### Important notes for those considering COBRA

- Know the deadlines and when to enroll
- Understand the full cost of COBRA before enrolling (without employer contributions)
- Consider options on Exchange before taking COBRA



## **The Covered Connecticut Program**

- Beginning July 1, 2021 and again revised July 1, 2022, Some Connecticut residents that meet specific eligibility requirements are paying \$0 for their health insurance coverage, thanks to the new Covered Connecticut Program created by the State of Connecticut. The Covered Connecticut Program provides health insurance coverage, dental coverage and Non-Emergency Medical Transportation (NEMT) administered by the Connecticut Department of Social Services.
- For eligible Connecticut residents enrolled in the Covered Connecticut Program, the State of Connecticut pays the customer's portion of the monthly payment (premium) directly to their insurance company (Anthem, ConnectiCare Benefits, Inc. and ConnectiCare Insurance Company, Inc.) and also pays for the costsharing amounts (deductibles, co-pays, co-insurance and maximum out-of-pocket costs) that customers would typically have to pay with a health insurance plan.

#### **Eligibility Requirements:**

1. Have a household annual income that is up to or equal to 175% of the Federal Poverty Level (FPL)

**2.** Be eligible for APTCs and Cost Sharing Reductions

**3.** Use 100% of their APTCs and CSRs along with the expanded American Rescue Plan financial assistance

4. Be enrolled in a Silver Level Plan

\*If household income makes consumers eligible for HUSKY Health/Medicaid, they will not be able to enroll in the Covered Connecticut Program.


#### Broker 101



#### Broker 101

- Broker Portal Basics
- The Tango Process
- Self Service Client Lists
- Commission



#### **Broker Portal Basics**



## Logging into the Portal (part 1)





Program (CHIP)) or the Covered Connecticut Program.

## Logging into the Portal (part 2)

	Hi, Broker Support Log Out About Us Blog Resources For 🗸
access health CT	Get Help Search
Security Code   Send to Email   Send by SMS   Send by Voice Call   The pass code will be sent to your mobile at Security Code*	<section-header><section-header></section-header></section-header>





#### **Account Home**



Message Center	V		
		iew More	
Message	Date Received	🔀 Change Account Settings	
Your password has been reset	08/16/2022	My Clients	
Your password has been reset	08/04/2022		
Barton Graham has been accepted as a client	06/29/2022	F2 Annual sector	
Barton Graham has requested assistance	06/29/2022		
Barton Graham has ended your assistance relationship	06/23/2022	There are no a	nnouncements
Client Partnership Requests			
Person Email Date	Phone	Client Status	Action
	There are no new requests		



#### Message Center – View More





#### **Change Account Settings**

Account Home		My Clients	
Back to Account Home			
Personal Information			
General User Name Password Change Password Change Security Question(s)	bsupport *****	Certification Information Certification Number Certification Status Start Date End Date Account Number	2018 Active 2018/11/28 2024/01/31 2018
Language		Contact Information	
Preferred Language	English	Website	
Go Paperless	⊖ Yes ⊚ No	Work Mailing	280 Trumbull st Hartford , Connecticut 06103 380 Trumbull 15fl Hartford , Connecticut 06103
Assistance Offered	Phone	Email Preferred Phone Number Organization	AHCtbrokersupport∂ct.gov 860-241-8452 Access Health Ct
Language(s) Spoken Change Language(s) Accepting New Customers?*	⊖ Yes ⊚ No	Update Contact Information Provides Assistance for Special Enrollments?*	○ Yes ⊙ No
			Update





## The Tango Process





## Tango Before Completing an Application

To ensure you receive commission, tango with the consumer <u>BEFORE</u> you complete an application



#### The Consumer Account Home

Here you can view the consumer's enrollment history in the same Dashboard Format that was previously shown directly on the Account Home Page, as well as view and update PCP Information when applicable.



### The Get Help Tool

#### Assistance Search

Please enter information below to find an individual who can assist you.

#### I need...

O Help from an Enrollment Specialist (Certified Application Counselor) to answer my questions and help me enroll.

O A Certified Broker to help me select a health care plan for me and/or my family.

		<b>~  </b>
<b>/</b> 1	n	( ode
_	<b>D</b>	COUE

Eg: 06101

#### Last Name

Eg: Smith

#### Language Preference

-- Any --

Within Miles	
5	
Organization Name	
Any	
Town/City	
Any	

If you need immediate help, please contact the Call Center at: 1-855-805-4325. Individuals with a hearing disability, please call the TTY line at: 1-855-789-2428. If you need assistance in a language other than English, you may contact us at the number above.





#### The Consumer View (part 1)

Searc	h Results							
NEED	HELP CHOOSING	A PLAN?					Q	Live Chat
Our Certi	fied Brokers can help you cl	hoose a private health pla	n (also known as Qualified He	alth Plan) at no cost. Simply	y call 1-855-805-4325.			
• For	additional help from Certi	fied Brokers, please see th	e list below.					
~	Previous 1 Next »			1 Found, Disț	playing 1-1			
Sear	ch Results							
Name	Organization Name	Assistance Offered	Contact Information	Spoken Language(s)	Accepting New Customers?	Provides Assistance for Special Enrollments?	Action	
Access Health	Access Health Ct	In Person	280 Trumbull st Hartford 06103		YES	YES	Select	
			(860) 757-1605					
~	Previous 1 Next »							
lf you nee If you nee	ed immediate help, please c ed assistance in a language	contact the Call Center at: other than English, you m	1-855-805-4325. Individuals ay contact us at the number	with a hearing disability, pl above.	lease call the TTY line at: 1-855-789-2	2428.		
< Ba	ck							



#### The Consumer View (part 2)

Confirm your request	2 × 5
Name:	Access Health
Organization:	Access Health Ct
Address:	280 Trumbull st, , Hartford, 06103
Website:	
Email:	
Phone:	(860) 757-1605
	Go Back Confirm



#### The Consumer View (part 3)

Account Home > Add Contact Information			♀ Live Chat
Add Contact Info Please complete the fields below. The Broker will use this information to contac	t you.	Fields marked with * are required.	
Phone Number* 8602418452 Note:If you have a current application, we used the contact information on file. If you need immediate assistance with you application, please contact the call of Submit >	Phone Type • Work ~ Any updates made here will not be reflected in you account. center at: 1-855-805-4325. Individuals with a hearing disability may contact the O	E-Mail Address	



#### The Consumer View (part 4)

Information Sharing	2 ×
By clicking the Confirm button, you are giving this Assister yo	our
personal information and allowing this Assister to:	
Log into your account.	
<ul> <li>Update account information.</li> </ul>	
<ul> <li>Make changes to your health plan on your behalf.</li> </ul>	
Cancel	firm



#### **Broker Action - Accept**

🖻 Client Partnership Requ	iests					
Person	Email	Date	Phone	Client Status	Acti	on
Barton Graham		09/12/2022	860-241-8452	Enrollment Started	Accept	Decline



#### **Broker Action- Decline**





#### **Assistance Questionnaire**

With system release R39 we implemented a change to the assistance question which will help to reduce the number of commission issues being seen within the system. If you are properly Tangoed to your client, you will see your name and NPN listed at the top of this page and can simply click 'Next.' If you do NOT see your name, you will have to go back and complete the Tango. This Question is only used for CAC tracking purposes (NOT commission) and will have no impact on the BOR/Client relationship.





## Self Service Client Lists & Commission



#### **Choose Coverage Type**

First Name			Last Name		Pho	me		
Eg: John			Eg: Smith					
Active Carrier Enrollment			Email Address		Cov	verage Type		
		~	Eg.jdoe@mail.com			lealth		~
Application Status			Client Since					
		~	12/31/2019		-			
				9 Found, Displaying 1-9	Health/Dent	al	Reset	Search >
B My Clients					-			
Name	Email	Phone	Client Since	Open Enrollment/Renewal Date	Active Carrier Enrollment	Application Status	QHP Enrollees	Action
Bill Gates	kc.shailesh01@gmail.com	8606708664	07/19/2020	08/26/2023		Determined		Remove
Marlude Pierre-Louis	marludepierrelouis@gmail.com		05/14/2020			In Process		Remove
Barton Graham	theicarusdescent@gmail.com	8602418452	08/12/2021	11/07/2017		Enrollment Started		Remove
Bart Graham		2034908566	08/31/2023	08/26/2023		Enrollment In Progress		Remove
TestWarranty ReleaseOne			05/22/2020	06/05/2021		Completed		Remove
Unenrolled Account			02/27/2021			Application Not Started		Remove
Jim Halpert			10/27/2021			Application Not Started		Remove
John Wick			03 15 2023			Application Not Started		Remove
Barton Graham			08 26 2023			Application Not Started		Remove
e Previous 1 Next 6		1	4	hi	1		L	

access health CT

#### **Refine By Carrier & Application Status**

irst Name	
Eg: John	
ctive Carrier Enrollment	
	~
	3
Anthem Blue Cross and Blue Shield	
ConnectiCare Benefits Inc	
ConnectiCare Benefits, Inc.	
ConnectiCare Insurance Company, Inc.	
HealthyCT	
HealthyCT Inc	
UnitedHealthcare	

♠ Account Home							
First Name							
Eg: John							
Active Carrier Enrollment	Active Carrier Enrollment						
		~					
Application Status							
		~					
		3					
Application Not Started Cancelled Completed Denied Determined Enrollment In Progress Enrollment Started Inactive							
Partially Enrolled Submitted							
Name	Email	Phone					





#### **Export Your Own Client Lists**





#### **Example of the Exported Client List**

Client lists will export as excel spreadsheets with any filters you may have selected. You can save as many copies as needed with any different filter settings as you'd like.

Fil	File Home Insert Page Layout Formulas Data Review View Help											
1	PROTECTED VIEW Be careful—files from the Internet can contain viruses. Unless you need to edit, it's safer to stay in Protected View. Enable Editing											
A1	$1 \rightarrow f_x \rightarrow f_x$ CONSUMER_USER_FIRST_NA											
	А	В	С	D	E	F	G	н	1	J	к	
	CONSUMER USER FIRST NA	CONSUMER USER LAST NA	CONSUMER LOGIN USER ID	LOGICAL APPLN ID	CLIENT SINCE	OE RENEWAL DATE	ACTIVE CARRIER ENROLLMENT	APPLN STATUS	PHONE NUMBE		OHP ENROLLEES	
1				 -	-			-	-	<b>v</b>	· _	
2	Bill	Gates	testemail2480	10403037	07/19/2020	06/14/2022	N/A	Determined	8606708664	kc.shailesh01@gmail.com	N/A	
3	Marlude	Pierre-Louis	livetostrive2	10399891	05/14/2020	06/11/2022	N/A	Determined	N/A	marludepierrelouis@gmail.com	N/A	
4	Barton	Graham	bartonwgraham	4985857	08/12/2021	11/07/2017	N/A	Enrollment Started	2034908566	theicarusdescent@gmail.com	N/A	
5	TestWarranty	ReleaseOne	testwarranty1.0	9465525	05/22/2020	06/05/2021	N/A	Completed	N/A	N/A	N/A	
6	bill	gates	prdtest.nazhu43	N/A	11/14/2019	N/A	N/A	Application Not Started	N/A	N/A	N/A	
7	Luke	Bajana	lebajana	N/A	11/14/2019	N/A	N/A	Application Not Started	N/A	N/A	N/A	
8	Roberto	Blundo	rab04004	N/A	11/14/2019	N/A	N/A	Application Not Started	N/A	N/A	N/A	
9	Unenrolled	Account	unenrolled	N/A	02/27/2021	N/A	N/A	Application Not Started	N/A	N/A	N/A	
10	Jim	Halpert	bigjimh	N/A	10/27/2021	N/A	N/A	Application Not Started	N/A	N/A	N/A	
11												



#### Commission

- Please reach out to the Carriers for commission related issues.
- Any commission concerns returned from the carrier please reach out to the Broker Support Team IMMEDIATELY.

For commission related issues please sent requests to <u>AHCTbrokersupport@ct.gov</u>



#### **Small Business & Dental**





Why You Should Choose Access Health CT Small Business



#### **Flexible Eligibility**



- Employers with 50 or fewer full-time equivalent (FTE) employees can obtain coverage through Access Health CT Small Business; sole proprietors cannot obtain coverage.
- Any employer that offers coverage must offer coverage to all full-time employees (employees who work an average of 30 hours per week), additionally, you may choose to offer coverage to part-time employees.



#### **Ease of Comparison**

- Access Health CT Small Business offers multiple metal levels of coverage and a variety of plans, including Health Savings Account (HSA) plan design options.
- We also offer plans that provide services not subject to the plan deductible, such as physician office visits or laboratory services.
- You have a choice of 5 plans from Anthem Blue Cross Blue Shield for 2024

#### **Metal Level Plan Types**

Metal Level	Plan
Gold	PPO, POS
Silver	PPO, PPO HSA, POS, POS HSA
Bronze	PPO, PPO HSA, POS, POS HSA



## Plan Summaries available at www.accesshealthctsmallbiz.com

access health CT Get a Ouote **Shop Plans** For Businesses For Brokers Resources small husiness Insurance Basics > Find definitions of industry terms and key details about group health insurance. **Ready to offer group** For Businesses > health insurance to your Find articles and videos covering the latest health insurance options and requirements. employees? For Brokers So are we. Find materials, articles and videos to keep you up-to-date on plans and the industry. As Connecticut's official group health insurance marketplace for small businesses, we're here to help you understand your options and get the affordable, quality coverage you need. Insurance for your small business Support for insurance brokers



### Simple Enrollment

# Enroll online or using a simple paper form

Access Health CT Small Business uses universal enrollment forms. You will also receive an itemized bill.

For paper application please visit www.accesshealthctsmallbiz.com>Resources





# Small Business Tax Credit

Tax credits may be available on your contribution to your employees' premium:

- Small Business: up to a 50% tax credit
- Non-Profit Organizations: up to a 35% tax credit

• The small business owner's and immediate family members annual wages are not included in the average wage. Please refer to IRS FORMS 8941 (for profit) IRS FORM 990-T (tax exempt) Credits are only available for health plans purchased through Access Health CT. To qualify, your small business must:

- Have fewer than 25 full-time equivalent (FTE) employees.\*
- Contribute at least 50% of each employee's insurance premium.
- Pay an average annual wage of less than \$58,000\*



#### Small Business Healthcare Tax Credit calculator

#### available

Calculator available on https://www.healthcare.gov/shop-calculators-taxcredit/

#### Small Business Health Care Tax Credit Estimator

Step 1: Are you a tax-exempt employer?

The credit is refundable for tax-exempt employers, but is limited to the amount of the tax-exempt employer's payroll taxes withheld during the calendar year.

YES, I'M A TAX-EXEMPT EMPLOYER

NO, I'M NOT A TAX-EXEMPT EMPLOYER

Step 2: How many of your employees work 40 hours or more a week?

Full-time employees are employees who worked or who you expect to work the equivalent of 40 hours a week for 52 weeks (for a total of 2,080 hours each).

Full-time Employees

Find out who should and shouldn't be included.

Step 3: How many hours will your part-time employees work during the

applicable year?

Hours for part-time employees who worked or you expect to work less than 40 hours per week, but more than 120 days per year.

Part-time hours

If you're unsure of the number of part-time employee hours, use this <u>part-time employee worksheet</u> to enter hours for each employee.



# Dedicated Customer Service Support

# Phone

#### 860-241-8445





#### SHOP.AHCT@ct.gov



To learn more, get a quote or find a broker, visit: AccessHealthCTSmallBiz.com



### **Health Equity**


#### **Our Mission**

#### mission

To decrease the number of uninsured residents, improve the quality of healthcare, and reduce health disparities through an innovative, competitive marketplace that empowers consumers to choose the health coverage that gives them the best value.

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# **Broker Academy Overview**

- As part of our mission-driven approach to reduce health disparities, Access Health CT seeks to drive change within underserved communities by creating a Broker Academy Program – a training for individuals from historically underserved communities.
- The Program creates a pathway to license brokers by recruiting from, and building the skillsets of those who live and work in underserved communities throughout Connecticut.
- By activating members of these communities to become licensed brokers, AHCT can build trust and rapport by meeting members of the community where they are.
- The objective is to reduce the uninsured rate and address health disparities in the State of Connecticut.





#### **Broker Academy**

- Make a difference!
- Improve the health and well-being of your community while earning income
- by becoming a licensed Health & Life Insurance Broker.
- Free Kaplan Training
- 5-month flexible mentorship with an experienced Broker
- Professional Development
- Program Support books, laptop, pay for state exam and more!



#### **Broker Academy**

- Applications will open early next year and in-person classes will start June 3rd.
- Applications MUST be submitted in Paylocity.
- o Visit: <u>www.AccessHealthCT.com/Broker-Academy/</u>

#### Enrollment



#### **OE11** Enrollment Locations

#### **Enrollment Locations:**

#### • Ferguson Library

1 Public Library Plaza Stamford Monday – Friday 10:00am-6:00pm

#### • Raymond Library

840 Main Street

East Hartford Monday - Friday 9:00am-5:00pm

#### **Navigator Sites**

- Community Renewal Team (CRT) Hartford
- Community Health Center Association of CT (CHCACT) Danbury, Willimantic, Norwich, New London
- Greater Bridgeport Area Prevention Program (GBAPP) Bridgeport
- New Opportunities, Inc (NOI) Waterbury

#### **Enrollment Fairs Statewide**

- 13 OE Fairs M F 10:00 1:00 & 5:00 8:00
- 6 Sa & S 10:00 1:00



#### **Enrollment Fairs**

• Open Enrollment

- We identify the top cities based on uninsured rate, African American & Latino population, and geographic spread the fairs. This list assumes the following things:
- We would have ELs in Stamford & East Hartford
- We will have 4Navigator sites
- We will prioritize top performing sites while ensuring representation in each county.







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#### **Questions?**











#### **Marketing Updates**

#### **Preparing for 2024 Open Enrollment**



# **Ongoing Marketing Efforts**

- Medicaid Unwinding
- Covered Connecticut Program
- Qualifying Life Events

118

 Key tactics: direct mail, emails, text messages, one pagers, press releases, social media, toolkit updates



# **Open Enrollment 2024**

- Open Enrollment is November 1, 2023 January 15, 2024
- Targeted, customized communications to new & renewing customers
  - Encourage shopping & comparing plans
  - Steer customers toward "Broker of Record" when possible
  - Connect customers with a Broker or CAC for help
  - Special targets include customers missing out on CSR plans



# **Tactics During Open Enrollment**

- Direct Mail
- Emails
- Texts
- Social Media (organic & paid)
- Blog Posts
- Press Releases / Media
- Paid Advertisements (TV, radio, outdoor, etc.)



# **Targets for Open Enrollment 2024**

#### • Retention:

- Retain current customers with health and/or dental plans
- Engage & retain Certified Brokers, CACs and Community Partners

#### • Acquisition:

- Former customers
- Former HUSKY Health customers (Unwind)
- Uninsured / under-insured CT residents
- Leads (captured in digital, email, social, outreach)
- Incomplete applications
- Newly eligible (e.g. 26-year old)



### Key Broker & CAC Resources

Broker Page	AccessHealthCT.com/brokers	Cre	ate Account Resources For
		Get He	Health Equity
CAC Page	AccessHealthCT.com/certified-application-counselors		Brokers
			Broker Academy
Knowledge Base	AccessHealthCT.com and click Ask a Question under Get Help		Community Partners
	-OR-		Certified Application Counselors
	Type a question in the search bar at AccessHealthCT.com		Toolkit
Toolkit	AccessHealthCT.com/toolkit		Small Business
	•		Small Dusiness
Blog	AccessHealthCT.com/blog	3	Press
		1	
Email	*Ask the Broker / CAC Support Team*	÷.,	
Newsletters			



## From Our Toolkit

- The toolkit is your one-stop shop for marketing content
- We keep our toolkit updated with the latest talking points, one pagers and more
- Visit AccessHealthCT.com/toolkit or find it on our homepage at AccessHealthCT.com under Resources For > Toolkit



### From Our Toolkit, cont'd



How do I enroll? Shop, Contyare and Ereol Phone: 1-855-805-4335 Find Brokers, Errolment Spec t-bally for a full list of hours of aperation, holistays and help it







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#### Do you still qualify for HUSKY Health? Complete your renewal to find out.

At Access Health CT, we're here to help you renew your HUSKY Health insurance. To get started, visit AccessHealthCT.com or call 1-855-805-4325 to update your address, phone number, email, and other information. You will be notified when your HUSKY renewal is due.

When it's your time for renewal, we will use your information to see if you still qualify for HUSKY. If you qualify, you may be automatically re-enrolled

If you do not qualify, you can choose new coverage through Access Health CT. You will have up to 120 days from the date your HUSKY ends to enroll in new coverage.

But don't wait until your HUSKY ends. Shop during your renewal period to be sure you have coverage when you need it. We're here to help and can even see if you qualify for financial help. Start at AccessHealthCT.com Take action today to stay covered tomorrow







ints who meet specific eligibility reg ments are naving \$0 for their health in through Access Health CT. Usanks to the Covered Convecticut Program created by the State of Connecticut and administered by the Department of Social Services. The Covered Connecticut Program new includes dental benefits and non-emergency medical transportation.

If you qualify, the State of Connecticut will payyour portion of the monthly payment (premium) directly to your insurance company (knthem or Connecticut) and will also payfor the cost-sharing amounts that you would normally have to pay with a health insurance plan, such as deductibles, co-pays, co-insurance, and maximum out-of-poolse costs.

Who qualifies for the Covered Connecticut Program? • You must be a Connecticut resident and you must meet all program eligibility requirements in order to pay \$0 for your health insurance plan. You must:

Have a household income up to and including 175% of the Federal Poverty Level (FPL) and not qualify for Medicaid because of income (see FPL charts below)

 Be eligible for financial help, including Advance Premium Tax Credits (APTCs) and Cost-Sharing Reductions (CSRs) and use 100% of the financial help available to you · Reencolled in a Silver-Level Plan

#### Federal Poverty Level (FLP) chart



Complete an application at AccessHealthCT.com. If you're already enrolled in the Cov Access Health CT will automatically update your account. If you're not already enrolled in the Covered Con-Access Health C1 will automatically splatia your account. If you're not al imatig enrolled in the Covered Connecticut. Poprann, Access Health C1 will enviewy oung application to see 1% you most up-to-date household income automatically enroll any eligible costomers. Mules are Access Health C1 has your most up-to-date household income and costact information. For free high enrolling or in 66 and 1% you may are High T6 the Development, all the call center at 1-855-800-4215. If you are deal or hearing impaints, you may use the T174 t-855-789-2428 to constact as while ready speater. View Accessing Accessing Health Accessing Accessin

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See other resources at AccessHealthCT.com/toolkit

Scan to get st

nday-Friday Bam-6pm urday 9am-1pm



### **Questions? Ideas?**

- How can we help you to serve our customers?
- What information are you lacking?
- Do you have ideas for an event or partnership?

#### Share your input with the Broker/CAC Support team!



# Follow and Share @AccessHealthCT





#### **Resources**





**Email Inboxes:** 

- Broker Support : <u>AHCTbrokersupport@ct.gov</u>
- Broker Registration: <u>BrokerRegistration.AHCT@ct.gov</u>
- Compliance: <u>BrokerCompliance.AHCT@ct.gov</u>

**Broker Webpage:** 

https://www.accesshealthct.com/brokers



## **Quick Links**

- The Covered CT Program
- The Broker Academy
- Non-Emergency Medical Transportation (NEMT)
- Symantec VIP Soft Token Installation Guide



# Q & A Segment



# Thank you for joining!